

The Medical Home: A Model for Change!



Providers transform
practice, create value with
viable & sustainable
payment for desired
services

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D

= Practice Transformation

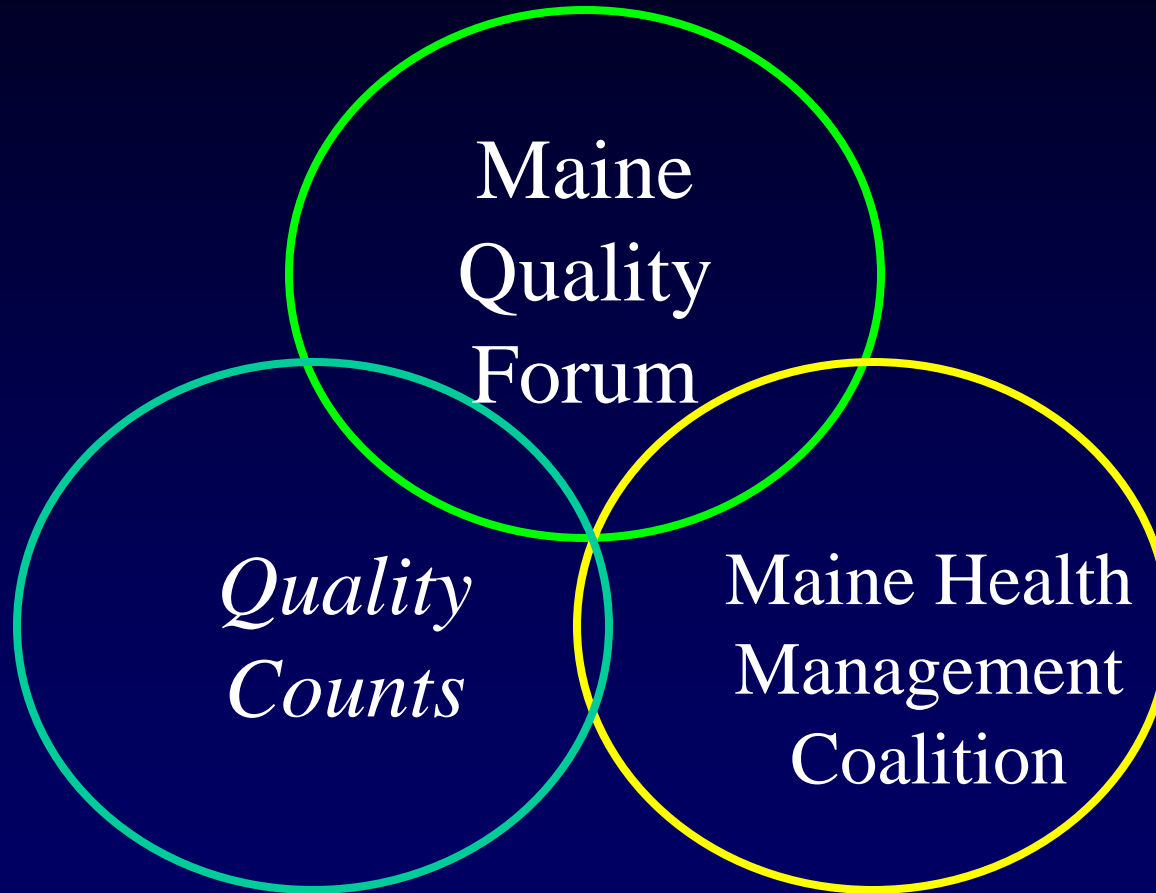
Employers & payers pay
for desired services
because primary care
demonstrates value AND
saves money

= Payment Reform

Maine Multi-Payer PCMH Pilot

- Led by neutral multi-stakeholder collaborative – MQF, QC, MHMC, open to all interested
- Has participation of all private payers & MaineCare
- Has developed common set of guiding principles for Maine PCMH model
- Developing criteria & MOA for practice participation
- Will develop criteria for selection of 10-20 pilot practices across state
- Pending funding resources..., will provide shared resources to support practice transformation
- Will develop framework to promote shared learning across & beyond pilot practices

Maine PCMH Pilot Leadership

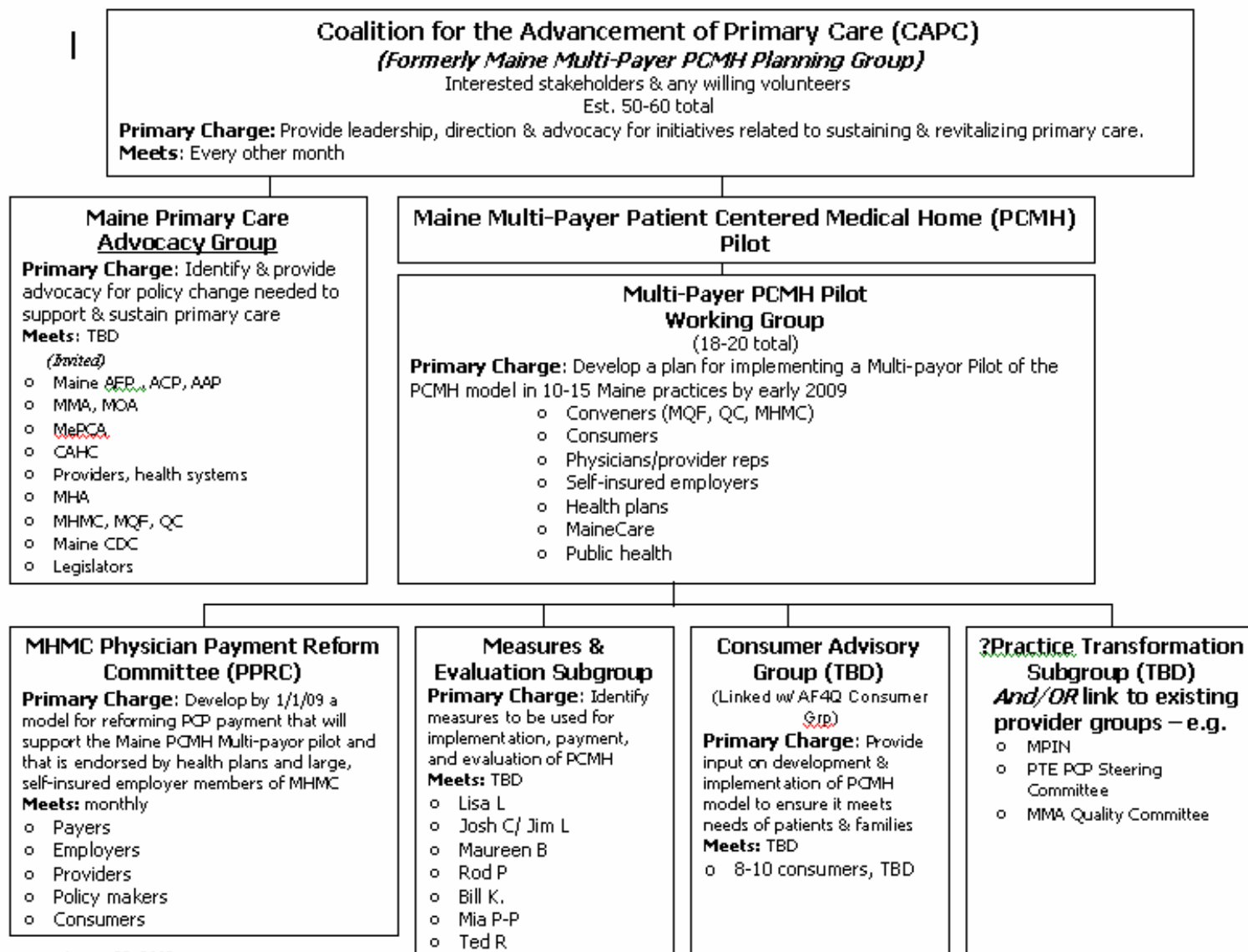


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Benefits of Collaborative, Coordinated Maine PCMH Pilot

- Align, coordinate efforts across payers
 - Ensure patient-centered focus
 - Support practice transformation needed to promote patient-centered care
 - Maximize reimbursement impact by coordinating efforts across payers, and common set of pilot practices
 - Promote opportunities for shared learning, knowledge transfer to all practices across state
 - Potentially position Maine for upcoming CMS pilot
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Maine PCMH Pilot Planning



Maine Multi-Payer Pilot Status

PCMH Working Group – work to date:

1. Est'd Maine PCMH model thru mission & vision, Maine PCMH guiding principles
2. Est'd threshold for practice site participation:
 - Maine primary care practice
 - AAFP MHIQ assessment → NCQA PPC-PCMH Lev 1
 - Signed agreement (MOA) to work towards additional PCMH key components – e.g.
 - Team-based approach, practice leadership
 - Same-day access
 - Practice-based care management
 - Effective use of HIT
 - Behavioral-physical health integration
3. Dev'd initial framework for pilot evaluation

Maine Multi-Payer Pilot Status

PCMH Working Group – work in progress...

4. Dev specific expectations for MOA
5. Dev criteria, method for selecting practice pilots
6. More fully identify outcome measures, evaluation plan
7. Dev plan for supporting practice transformation
8. Conduct outreach, communication to key stakeholders, including all PCP practices
9. Identify resources to support implementation

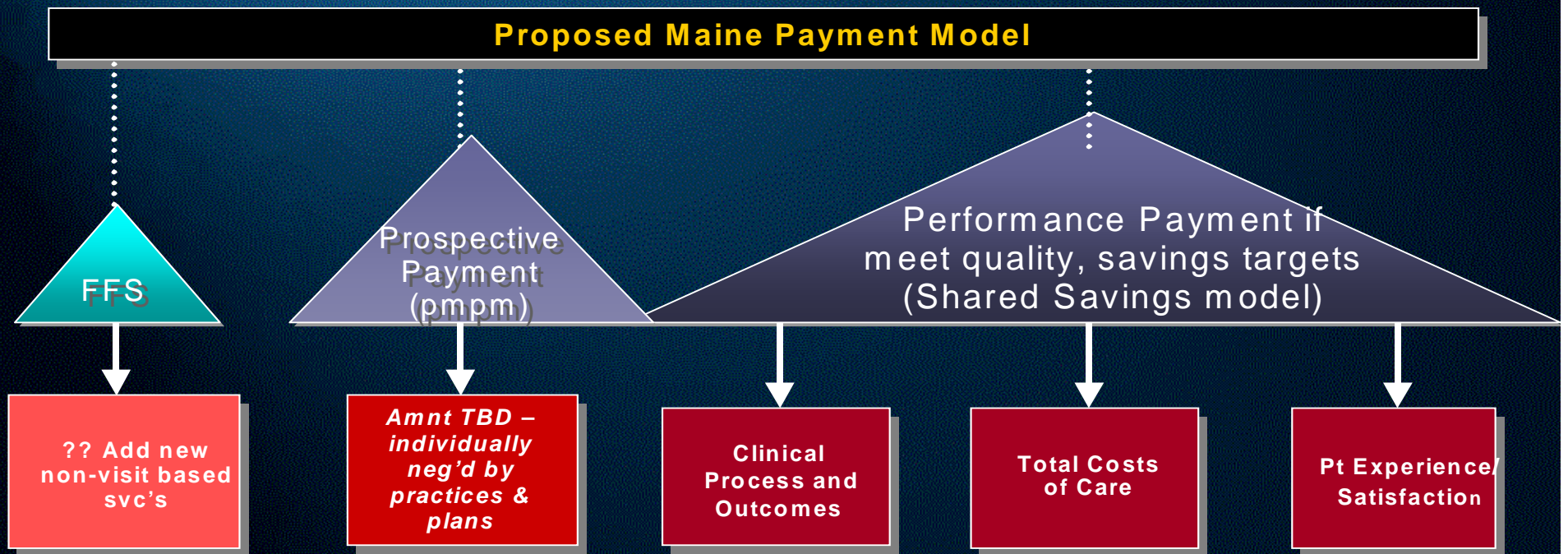
Maine Multi-Payer Pilot Status

MHMC-convened Physician Payment Reform Comm

- Dev'd principles for payment model
- Has kept all private payers & MaineCare at table
- Proposed (9/24) 3-component payment model
 - Prospective (pmpm) care management payment
 - Ongoing FFS payments, possibly with additional payments for previously non-reimbursed services
 - Performance Payment for meeting quality & total cost savings targets – shared savings model

Maine Multi-Payer Pilot – Proposed Payment Model

Payment structure intended to support improved clinical process/outcomes, reduced cost of care & pt satisfaction



Pre-Assessment of Practice Readiness – Require NCAQ PPC-PCMH Level 1

Maine Pilot - Issues TBD

- Will all employers, payers engage in new payment model?
- Will new payment be enough to support true practice transformation?
- How to engage specialists, hospitals in shared goals, shared cost savings?
- What criteria for pilot site selection?
- How to engage patients in new partnership?

Needed to Move Forward

- Engagement, leadership, and dialog among key stakeholders
 - Consumers
 - Physicians, NPs, provider organizations/PHO's, medical groups
 - Payers – private & public
 - Employers
 - Public health
- Culture change to create, sustain transformative change
- Commitment to collaboration!



